

Munire' Furniture

55 Webro Road
Clifton, NJ 07012
Tel: (973) 574-1040
Fax: (973) 574-1044

Email: robert@munirefurniture.com

December 30, 2005

Dear Valued Customer,

By now all of you should have received our January 1, 2006 pricing. Please contact us immediately if you did not. We will fax or email you this info.

There were a few very important items which were not included in our last mailing:

Majestic upgraded starting February 1st:

Based on the very impressive quality we have witnessed in our new Savannah collection we have decided to shift Majestic production from Mexico to our new facility in Indonesia. Munir has just returned from Indonesia to conduct a final inspection of the new product before shipping. He could not be more pleased with the results. He reports, "This new improved version of Majestic is incredible". Besides the upgrade in overall quality, it will now have finely sanded, 16" deep, all wood, dove tailed drawers (a request many of you had made since its inception). The first containers of the New Majestic have just shipped with an ETA of End of January. We have committed to a sizable inventory that will dramatically improve shipping time on this collection. Our goal for 2006 is to not only ship a **better** product, but to cut our lead times down to the same **6-8 weeks** as our domestic collections.

With any positive change there presents certain challenges during the transition. One challenge will be for customers who may already have the old version and are looking to add pieces to it. Please review your open orders and let's figure out, on a case by case basis, how best to address these situations.

We greatly apologize for any shipping delays you may be experiencing lately with your Majestic orders. This transition has taken a little longer than hoped. All your orders **will** be filled with the new upgraded product once it arrives at the end of January. Orders prior to December 1st will be given 1st priority. By the end of February all shipping should be within 8 weeks of our oldest order.